

Outlook-Soft EAP: Application Set: SalesDemo - Template81

File Edit View Insert Format Tools Data Window Analyze Submit ePublish eTools Help

ACCOUNT: CostofGoods DATA SRC: TotalAdj ENTITY: Sales INFO: All InterCo TIME: 2001 APR MEASURES: PERIODIC

SUM  $=EVEXP(\$B\$1, \$B\$2, A10, A15, B10, G15, "evdep", FALSE)$

Application	FINANCE	ACTUAL	BUDGET	BUDGET
ENTITY	Sales	2001 APR	2001 APR	
ACCOUNT	CostofGoods			
Row expansion:	$=EVEXP(\$B\$1, \$B\$2, A10, A15, B10, G15, "evdep", FALSE)$			
08 03 PM				
<b>Comparative Statement</b>				
<b>Cost of Goods Sold</b>				
		<b>Actual</b>	<b>Current Budget</b>	<b>Actual vs.</b>
		<b>2001 April</b>	<b>2001 April</b>	<b>Current Budget</b>
SalesUS	Sales US	1,450,328	353	(1,449,975)
SalesEurope	Sales Europe	15,789	3,038	(16,750)
SalesAsia	Sales Asia	752	1,100	(348)
Sales	Sales elimination	0	0	0
SalesBrazil	Sales Brazil	0	0	0
SalesAdj	Sales - Adjustments	0	0	0
Sales	<b>Sales</b>	<b>1,470,873</b>	<b>4,490</b>	<b>(1,466,383)</b>

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FIG. 1

OutlookSoft EAP Application Set: SalesDemo - Template1

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ACCOUNT: CostofGoods DATABASE: TotalAdi ENTITY: Sales INTCO: All InterCo TIME: 2001.APR MEASURES: PERIODIC

B2 =EVCVW(\$B\$1:A2)

1	A	B	C	D	E	F	G	H	I	J
2	Application	FINANCE		ACTUAL	BUDGET	BUDGET				
3	ENTITY	Sales		2001 APR	2001 APR					
4	ACCOUNT	CostofGoods								
5	Row expansion	TRUE								
6										
7										
8										
9										
10	SalesUS	Sales US		Actual	Current Budget	Actual vs.				
11	SalesEurope	Sales Europe		2001 April	2001 April	Current Budget				
12	SalesAsia	Sales Asia		1,450,329	353	1,450,682				
13	Sales	Sales		19,789	3,038	16,751				
14	Sales - Adjustments	Sales - Adjustments		752	1,100	348				
15	Sales - Elimination	Sales - Elimination		0	0	0				
16	Sales - Brazil	Sales - Brazil		0	0	0				
17	Sales - Sales	Sales - Sales		0	0	0				
18	Sales - Sales	Sales - Sales		0	0	0				
19	Sales - Sales	Sales - Sales		0	0	0				
20	Sales - Sales	Sales - Sales		0	0	0				
21	Sales - Sales	Sales - Sales		0	0	0				
22	Sales - Sales	Sales - Sales		0	0	0				
23	Sales - Sales	Sales - Sales		0	0	0				
24	Sales - Sales	Sales - Sales		0	0	0				
25	Sales - Sales	Sales - Sales		0	0	0				
26	Sales - Sales	Sales - Sales		0	0	0				
27	Sales - Sales	Sales - Sales		0	0	0				
28	Sales - Sales	Sales - Sales		0	0	0				
29	Sales - Sales	Sales - Sales		0	0	0				
30	Sales - Sales	Sales - Sales		0	0	0				
31	Sales - Sales	Sales - Sales		0	0	0				
32	Sales - Sales	Sales - Sales		0	0	0				
33	Sales - Sales	Sales - Sales		0	0	0				
34	Sales - Sales	Sales - Sales		0	0	0				
35	Sales - Sales	Sales - Sales		0	0	0				
36	Sales - Sales	Sales - Sales		0	0	0				
37	Sales - Sales	Sales - Sales		0	0	0				
38	Sales - Sales	Sales - Sales		0	0	0				
39	Sales - Sales	Sales - Sales		0	0	0				
40	Sales - Sales	Sales - Sales		0	0	0				
41	Sales - Sales	Sales - Sales		0	0	0				
42	Sales - Sales	Sales - Sales		0	0	0				
43	Sales - Sales	Sales - Sales		0	0	0				
44	Sales - Sales	Sales - Sales		0	0	0				
45	Sales - Sales	Sales - Sales		0	0	0				
46	Sales - Sales	Sales - Sales		0	0	0				
47	Sales - Sales	Sales - Sales		0	0	0				
48	Sales - Sales	Sales - Sales		0	0	0				
49	Sales - Sales	Sales - Sales		0	0	0				
50	Sales - Sales	Sales - Sales		0	0	0				
51	Sales - Sales	Sales - Sales		0	0	0				
52	Sales - Sales	Sales - Sales		0	0	0				
53	Sales - Sales	Sales - Sales		0	0	0				
54	Sales - Sales	Sales - Sales		0	0	0				
55	Sales - Sales	Sales - Sales		0	0	0				
56	Sales - Sales	Sales - Sales		0	0	0				
57	Sales - Sales	Sales - Sales		0	0	0				
58	Sales - Sales	Sales - Sales		0	0	0				
59	Sales - Sales	Sales - Sales		0	0	0				
60	Sales - Sales	Sales - Sales		0	0	0				
61	Sales - Sales	Sales - Sales		0	0	0				
62	Sales - Sales	Sales - Sales		0	0	0				
63	Sales - Sales	Sales - Sales		0	0	0				
64	Sales - Sales	Sales - Sales		0	0	0				
65	Sales - Sales	Sales - Sales		0	0	0				
66	Sales - Sales	Sales - Sales		0	0	0				
67	Sales - Sales	Sales - Sales		0	0	0				
68	Sales - Sales	Sales - Sales		0	0	0				
69	Sales - Sales	Sales - Sales		0	0	0				
70	Sales - Sales	Sales - Sales		0	0	0				
71	Sales - Sales	Sales - Sales		0	0	0				
72	Sales - Sales	Sales - Sales		0	0	0				
73	Sales - Sales	Sales - Sales		0	0	0				
74	Sales - Sales	Sales - Sales		0	0	0				
75	Sales - Sales	Sales - Sales		0	0	0				
76	Sales - Sales	Sales - Sales		0	0	0				
77	Sales - Sales	Sales - Sales		0	0	0				
78	Sales - Sales	Sales - Sales		0	0	0				
79	Sales - Sales	Sales - Sales		0	0	0				
80	Sales - Sales	Sales - Sales		0	0	0				
81	Sales - Sales	Sales - Sales		0	0	0				
82	Sales - Sales	Sales - Sales		0	0	0				
83	Sales - Sales	Sales - Sales		0	0	0				
84	Sales - Sales	Sales - Sales		0	0	0				
85	Sales - Sales	Sales - Sales		0	0	0				
86	Sales - Sales	Sales - Sales		0	0	0				
87	Sales - Sales	Sales - Sales		0	0	0				
88	Sales - Sales	Sales - Sales		0	0	0				
89	Sales - Sales	Sales - Sales		0	0	0				
90	Sales - Sales	Sales - Sales		0	0	0				
91	Sales - Sales	Sales - Sales		0	0	0				
92	Sales - Sales	Sales - Sales		0	0	0				
93	Sales - Sales	Sales - Sales		0	0	0				
94	Sales - Sales	Sales - Sales		0	0	0				
95	Sales - Sales	Sales - Sales		0	0	0				
96	Sales - Sales	Sales - Sales		0	0	0				
97	Sales - Sales	Sales - Sales		0	0	0				
98	Sales - Sales	Sales - Sales		0	0	0				
99	Sales - Sales	Sales - Sales		0	0	0				
100	Sales - Sales	Sales - Sales		0	0	0				

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Comparative Statement  
Cost of Goods Sold

Actual Current Budget Actual vs.  
2001 April 2001 April Current Budget

1,450,329 353 1,450,682

19,789 3,038 16,751

752 1,100 348

0 0 0

0 0 0

0 0 0

1,470,879 4,490 1,466,389 325,579

Sheet1

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FIG. 2

OutlookSoft EAP Application Set: SalesDemo - Template81

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ACCOUNT: CostofGoods DATA SRC: TotalAct ENTITY: SalesAsia INTERCO: All\_InterCo TIME: 2001.APR MEASURES PERIODIC

B2 =EVCVW(SB\$1,A2)

Application	FINANCE	ACTUAL	BUDGET	BUDGET
ENTITY	SalesAsia	2001.APR	2001.APR	
ACCOUNT	CostofGoods			
Row expansion:	TRUE			
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<b>Comparative Statement</b>				
<b>Cost of Goods Sold</b>				
		<b>Actual</b>	<b>Current Budget</b>	<b>Actual vs.</b>
		<b>2001 April</b>	<b>2001 April</b>	<b>Current Budget</b>
ESalesAsia	Sales Asia elimination	0	0	(0)
SalesJapan	Sales Japan	757	1,074	
SalesKorea	Sales Korea	5	26	
SalesAsia	<b>Sales Asia</b>	<b>762</b>	<b>1,100</b>	

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FIG. 3

OutlookSoft CAP Application Set: SalesDemo - Template111

File Edit View Insert Format Tools Data Window Analyze Custom Publish eTools Help

ACCOUNT: CostofGoods + DATABSC: TotalAdj ENTITY: Sales INICO: All InterCo TIME: 2001.APR MEASURES: PERIODIC

C2

Application FINANCE SalesUS SalesEurope SalesAsia Sales SalesBrazil Sa

ENTITY Sales

ACCOUNT CostofGoods

Row expansion: TRUE Profit & Loss

Column expansion: TRUE

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**Consolidating Analysis**  
**Sales**  
**Profit & Loss**

		Sales US	Sales Europe	Sales Asia	Sales elimination	Sales Brazil	Sa
10	Revenue	14,005,197	17,655,928	2,906,574	0	0	0
11	Revenue	2,759,015	0	0	0	0	0
12	ICSales	16,764,212	17,655,928	2,906,574	0	0	0
13	TotRev	924,775	8,308	37	0	0	0
14	RawMaterials	467,080	11,481	724	0	0	0
15	DirectLabor	58,474	0	0	0	0	0
16	OverheadCosts	0	0	0	0	0	0
17	ICCost	1,450,329	19,789	762	0	0	0
18	CostofGoods	12,554,868	17,636,140	2,905,912	0	0	0
19	GrossMargin	16,634	80,719	2,552	0	133	0
20	S&M Exp	0	0	677	0	0	0
21	R&D Exp	0	405	0	0	0	0
22	G&A Exp	16,634	81,124	3,229	0	133	0
23	DeptExp	0	738	728	0	114	0
24	Depreciation	0	0	425	0	521	0
25	Amort	34,622	136	0	0	793	0
26	ICDiff	0	738	1,152	0	635	0
27	NonDeptExp	16,634	81,862	4,382	0	768	0
28	TotOpExp	12,538,234	17,544,278	2,901,430	0	728	0
29	OverheadIncome						

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FIG. 4

OutlookSoft EAP - Application Set: SalesDemo - Template111

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ACCOUNT: Salaries DATA SRC: TotalAdj ENTITY: SalesUS INT CO: All\_InterCo TIME: 2001.APR MEASURES: PERIODIC

B3 Salaries

		ESalesAsia	SalesJapan	SalesKorea	SalesAsia
1	Application	FINANCE			
2	ENTITY	SalesAsia			
3	ACCOUNT	Salaries			
4	Row expansion	TRUE			
5	Column expansion	TRUE			
6					
7					
8					
9					
10					
11	Salaries.Cat1	Salaries - Category 1	0	51	3
12	Salaries.Cat2	Salaries - Category 2	0	0	0
13	Salaries	Salaries	0	51	3
14	FringeBenefit	Fringe Benefit	0	0	0
15	Commission	Commission	0	53	3
16	TotalPersonnelExp	Total Personnel Exp	0	103	6
17	TravelEnt.Cat1	Travel & Ent Exp - Category 1	0	8	1
18	TravelEnt.Cat2	Travel & Ent Exp - Category 2	0	8	1
19	TravelEnt	Travel & Ent Exp	0	0	0
20	Subcontractors	Subcontractors Exp	0	1	0
21	Supplies	Supplies Exp	0	121	7
22	TotalDeptExp	Total Dept Expense	0		

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Consolidating Analysis  
Sales Asia  
Dept Expense

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FIG. 5

OutlookSoft EAP Application Set: SalesDemo - Template81

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ACCOUNT: Revenue DATA: TotalAdj ENTITY: WORLDWIDE1 INTCO: All InterCo TIME: 2001.APR MEASURES: PERIODIC

=EVCVW(\$B\$1:A3)

	A	B	C	D	E	F	G	H	I	J	K	L
2	ENTITY	WORLDWIDE1		2001 APR								
3	ACCOUNT	Revenue										
4	CATEGORY	ACTUAL										
5	Row expansion	TRUE										
6	Row expansion	TRUE										
7				2001 April								
8	ACTUAL	Sales	Actual	34,567,699								
9	ACTBUD	RD	Actual at Budget Rates	0								
10	BUDGET	Manufactur	Current Budget	0								
11	FCST1	CorpCenter	Current Forecast	0								
12	FCST2	EWorldwide	New Forecast	0								
13	NBUDGET		New Budget	#NODATA								
14	NBUDGETV1		New Budget V1	#NODATA								
15	NBUDGETV2		New Budget V2	#NODATA								
16	REALISTIC		Realistic Scenario	#NODATA								
17	OPTIMISTIC		Optimistic Scenario	#NODATA								
18	PESSIMISTIC		Pessimistic Scenario	#NODATA								
19	PESSIMISTIC											
20												
21												
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31												

Sheet1

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FIG. 6

OutlookSoft EAP - Application Set : SalesDemo - Template81

File Edit View Insert Format Tools Data Window Analyse eSubmit ePublish eTools Help

ACCOUNT: Revenue DATABRIC: TotalAdj ENTITY: WORLDWIDE1 INTERCO: All InterCo TIME: 2001.APR MEASURES: PERIODIC

B2 =EVCVW(\$B\$1:A2)

	A	B	C	D	E	F	G	H	I	J	K	L
2	ENTITY	WORLDWIDE1		2001 APR								
3	ACCOUNT	Revenue										
4	CATEGORY	ACTUAL										
5	Row expansion	TRUE										
6	Row expansion	TRUE										
7	Nest Exp.	TRUE										
8				2001								
9	ACTUAL	Sales Actual		34,567,999								
10	ACTUAL	RD Actual		0								
11	ACTUAL	Manufactur Actual		0								
12	ACTUAL	CorpCenter Actual		0								
13	ACTUAL	EWorldwide Actual		0								
14	ACTBUD	Sales Actual at Budget Rates		0								
15	ACTBUD	RD Actual at Budget Rates		0								
16	ACTBUD	Manufactur Actual at Budget Rates		0								
17	ACTBUD	CorpCenter Actual at Budget Rates		0								
18	ACTBUD	EWorldwide Actual at Budget Rates		0								
19	BUDGET	Sales Current Budget		35,347,943								
20	BUDGET	RD Current Budget		0								
21	BUDGET	Manufactur Current Budget		0								
22	BUDGET	CorpCenter Current Budget		0								
23	BUDGET	EWorldwide Current Budget		0								
24	FCST1	Sales Current Forecast		35,347,943								
25	FCST1	RD Current Forecast		0								
26	FCST1	Manufactur Current Forecast		0								
27	FCST1	CorpCenter Current Forecast		0								
28	FCST1	EWorldwide Current Forecast		0								
29	FCST2	Sales New Forecast		0								
30	FCST2	RD New Forecast		0								
31	FCST2	Manufactur New Forecast		0								

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FIG. 7